



What's **new** at ModernControls?

WINTER 2009

Twenty-One Years of Hot and Cold

ModernControls, Inc. of New Castle, Delaware is celebrating its twenty-first anniversary in 2010 by looking back at some big challenges and reaffirming a "Bring it on!" attitude for the next 21-years.

ModernControls installs, maintains and services HVAC mechanical and control systems for safe, efficient and comfortable environments. Clients include: retail, regional and international banks, schools, correctional facilities, scientific laboratories, production facilities, and colleges.

With 50+ employees the company is celebrating many successes in the HVAC industry, from sustaining and growing a business in a competitive field, to project successes ranging from plan & spec to design-build solutions and retrofits.

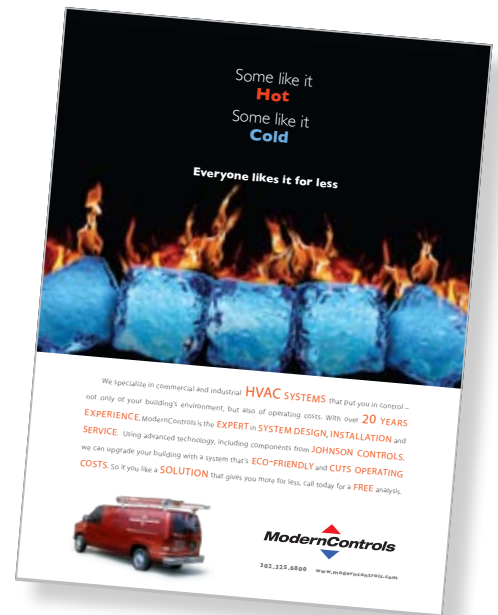
An example of their "Bring it on!" attitude is ModernControls' installation of two new 800-ton cooling towers on the roof of a familiar 12 story building in Wilmington. As the leader of the project involving coordination of many specialty-skilled crews, ModernControls reinforced the building to support the weight of the towers, then installed and connected the cooling towers. This major design-build renovation project was performed over a weekend with minimal disruption to the occupants or other downtown businesses.

ModernControls Inc. was started by HVAC service technician, Michael Peet and a previous partner, in 1989. Having worked in HVAC service for many years, they determined they could build a better company than competitors by focusing on better service and by using state-of-the-art solutions. Four years later, the growing company moved into the facility at the present address in Epic Industrial Park off Basin Road/Rte. 141 in New Castle, Delaware.

"It's been quite a ride," says Michael (Mike) Peet, President and Chief Executive Officer of

ModernControls Inc. "Early on, I could see what clients needed and just decided to focus on that, service and technology—and our focus hasn't changed throughout all these years."

ModernControls has increased steadily in sales volume, services offered, geographic area serviced, and number of employees. Today the company operates from its 10,000 sq. ft. hub and has a fleet of over 40 service vehicles.





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“We predominately serve business and organizations in Delaware, Southern New Jersey, Southeastern Pennsylvania and the Eastern Shore of Maryland,” says Peet. “But we have worked on buildings in Philadelphia, New York and Chicago for a client that asked us to replicate what we did here locally in its Wilmington skyscraper.”

As for the ModernControls' commitment to best technology, the company leaders selected to work with what they consider the best technology on the market and has been a Johnson Controls Authorized Building Control Specialist since 1993 and certified installer of Johnson Controls Metasys® and Facility Explorer® Building Automation Systems. The company is also certified to perform Air and Water System Balancing and Building System Commissioning by the National Environmental Balancing Bureau (NEBB).

“The future looks great,” says William (Bill) Schatzman, Vice President, Chief Operating Officer. “We prove our abilities every day by maintaining comfortable and safe

environments and we have a high client satisfaction and referral rate.”

Bold, self-confident and focused characterizes Modern Controls at twenty-one. Unlike, most young adults at 21-years, ModernControls has the wisdom and experience to back up the bravado.

For more information about ModernControls, visit: www.moderncontrols.com or call (302) 325-6800.

ModernControls is located at:
7 Bellecor Drive
New Castle, Delaware
19720.

MODERNCONTROLS, INC. COMPANY SERVICES:

- **AUTOMATIC TEMPERATURE CONTROLS**

- Direct Digital Controls (DDC) System Design and Installation
- Modernization of Existing Pneumatic Control Systems
- Modernization of ineffective DDC Control Systems
- DCC System Preventative Maintenance Contracts

- **HVAC SERVICES**

- HVAC System 24-Hour Emergency Service
- Preventative Maintenance Contracts
- HVAC System Evaluations

- **MECHANICAL SERVICES**

- Mechanical systems Upgrades and Retrofits
- Engineered Mechanical Solutions

- **CERTIFIED BALANCING AND COMMISSIONING**

- NEBB Certified for Building Systems Commissioning
- NEBB Certified Air & Water Testing and Balancing